

March 15, 2011

To whom it may concern:

I can't speak highly enough about my experience in working with David and Yvonnca Landes. My husband Philip and I put our house on the market in September 2010, and the decision to work with David and Yvonnca was the best decision we could have made. From the moment we said, "We're in", they were at our house taking pictures, making recommendations for how to best stage the house, and handling all the necessary paperwork. David and Yvonnca make a fantastic team; they complement each other so that no detail is missed and everything looks its best. The photos of our house were outstanding, the marketing of the house was spot on, and our open house went incredibly well.

We spent an intense month with them when our house went under contract in late November. Thanks to their outstanding marketing approach we were offered exactly what we wanted for our house plus closing costs so we had a nice down payment to work with. Our friends and neighbors were shocked. No one thought our house would sell that fast and certainly not at the price we wanted. I am positive the only reason that happened was because we were working with experienced, seasoned professionals who have a passion for what they do. They understood our situation and what we needed to make on the house, and they did everything in their power to get us there. We spent several evenings together looking at potential new houses, and on the night before Thanksgiving, we found our dream home. David and Yvonnca stayed with us until late that evening to allow us time to make the decision and also to handle the paperwork even though they had their own holiday festivities waiting on them. They wrote up the contract and sent it off that night so that it would be waiting on the other realtor when they returned from the holiday. We closed on both houses on the same day, December 30, 2010. The entire process was flawless, and we had no issues. Communication between David, Yvonnca, and their entire team was excellent, and we were able to close out the 2010 year in our new home.

If you are looking for an outstanding professional with years of experience and a genuine concern for their clients, look no further than David and Yvonnca Landes. They are driven, motivated people, and they will make sure that the job gets done and that it gets done right.

You are welcome to contact me with any questions regarding our experience.

Sincerely,

Rachel Humphreys
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